



Built-To-Suit Data Center Solutions

Solution Brief

EdgeConneX Works With You to Deliver the Capacity You Need, Where you Need it, When You Want it

A Proven Track Record: At EdgeConneX, building data centers to unique customer specifications is in our pedigree. We listen to our customers' needs to create a customized digital infrastructure solution to meet your IT workload and application requirements. Our services include initial market analysis, site selection, permitting, procuring power, and managing construction, connectivity, sustainability, EdgeOS, our next-generation DCIM platform, data center operations, and more.

Whether you're a Cloud or Content Service Provider, a Gaming company or an enterprise, we support all customer types and their unique data center needs. Our teams are working 24x7x365 to ensure our customers have the capacity they need, anywhere in the world.

Experience in Top Markets Around the World: EdgeConneX operates more than 50 data centers in over 40 markets on 4 continents and has extensive experience accommodating local requirements and individual market conditions to meet the needs of our most demanding customers. We analyze markets to find the right location for your facility and leverage our extensive relationships, partnerships, and local teams around the world to secure the land, power, and connectivity resources to ensure all your customer data center needs are met.

Flexible Designs, Using Industry Best Practices to Meet Your Business Objectives: EdgeConneX leverages a flexible Basis of Design approach to identify, evaluate, and execute worldwide with the best design practices, partners, and technologies in the industry. Whether you need a hyperscale data center, a cable landing station, an Edge Data Center campus, or a unique, non-traditional configuration, we have the experience to get your facility up and running quickly and on budget. EdgeConneX has delivered purpose-built data centers from 2MW to 50MW+ around the globe. We build greenfield solutions, re-purpose existing facilities, or partner where needed to accelerate entry into new markets worldwide.

Global Supply Chain: Working with industry-leading partners around the world, our strong global supply chain allows us to offer responsive, flexible processes so we can react quickly to customer requirements and real-time changes in any market. We actively measure, monitor, and track each project to drive timely, complete, and value-driven solutions.

GLOBAL

With employees and data centers on four continents and around the world, EdgeConneX can build to your specifications virtually anywhere

CUSTOMER EXPERIENCE

Serving many of the largest companies in the world with deployments delivered on time, on budget, and built to exacting specifications

SCALABLE

Financially backed by EQT, with access to capital for projects around the globe and able to fund scalable capacity to meet customers future requirements as needed.

BENEFITS

Experience

- Over 80% of 500MW Deployed or Under Development Globally consists of Build-to-Suit solutions
- More than 80 data centers in over 50 markets on 4 continents
- Financially backed by EQT
- Purpose-built data centers from 2 MW to 50+ MW
- Creative and sustainable power solutions deployed and available
- EdgeOS DCIM platform for remote management and monitoring

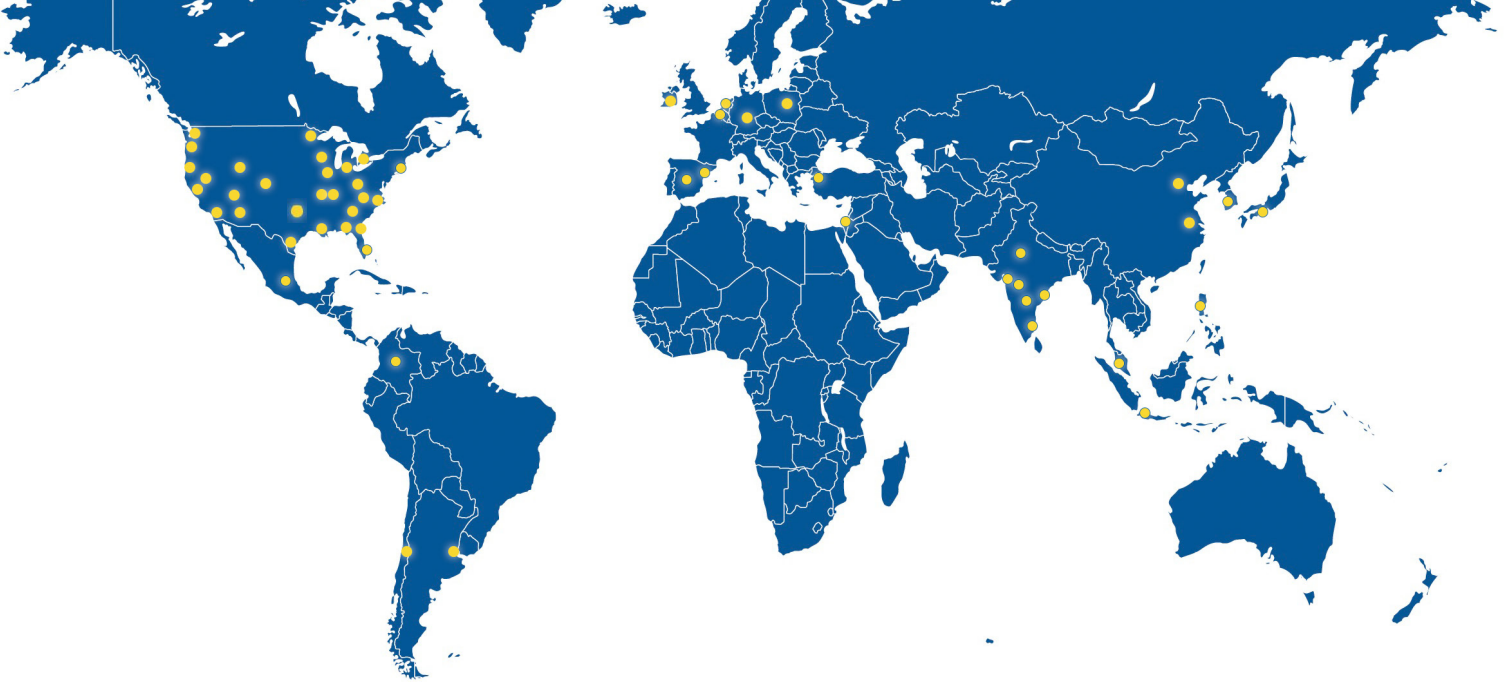
Collaboration

- We work closely with customers, partners and supply chain providers to ensure timely and tailored solutions
- We leverage joint ventures, partnerships and strategic acquisitions to augment organic capacity capabilities

Flexibility

- A full spectrum of BTS solutions from Cable Landing Stations and regional Edge sites to hyperscale data center campuses
- Land, power, and supply chain banking allows us to enable new capacity quickly

We work with you every step of the way to deliver the data center solutions your business demands – wherever, whenever, and at whatever scale you need.



Extensive Experience Building Custom Solutions Around the Globe



Chicago, IL



Amsterdam, NL



Arcata, CA



Santiago, CL



Chennai, India

Working closely with our customers, some examples of our Build-To-Suit solutions include a hyperscale data center outside Chicago, hyperscale campus in Amsterdam, a cable landing station in Arcata, California, a custom-built data center in Santiago, Chile, and more. Our Chennai facility is the first of multiple new markets in India through a joint venture building a nationwide data center platform relying on renewable energy in one of the fastest-growing countries in the world.

EdgeConneX Benefits

Real Estate

Analyzing markets and finding just the right location for your facility, we have the right relationships, partnerships and teams around the world to coordinate permitting, land banking, and power banking to ensure all needs are met.

Design & Construction

EdgeConneX brings years of experience designing and building data centers at any scale, delivering projects built to your specifications, on time and on budget.

Operations & EdgeOS

Whether your data center will be staffed by EdgeConneX or by your own resources, we offer flexible staffing solutions to meet your business needs, from expert NOC services and Remote Hands support to our industry-leading DCIM platform, EdgeOS.

Financial Resources

With solid backing from our owner, EQT Infrastructure, we have access to capital to fund projects of virtually any size, anywhere around the globe.

Power & Sustainability

We work with local utilities to quickly deliver reliable, creative power generation, with access to Green Power to help enable renewable and carbon-free energy options.

RE100

CLIMATE GROUP

CDP



SUSTAINABLE DEVELOPMENT GOALS

For more information, contact info@edgeconnex.com